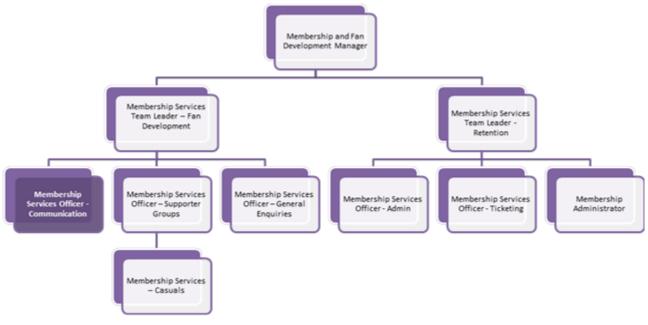


# FREMANTLE DOCKERS POSITION DESCRIPTION

POSITION TITLE	Membership Services Officer (Communications)	
DEPARTMENT	Membership	
DIVISION	Business Operations	

# **REPORTING RELATIONSHIP**



### **POSITION PURPOSE**

Position's primary responsibility and purpose within the organisation:

The main purpose of this role is to service existing members, through general membership duties and the generation of all membership emails, written communications, management of the membership inbox and assist in building membership.

## **KEY RESPONSIBILITY AREAS (KRAs)**

The Key Responsibility Areas (KRAs) of the position are broad areas that the position has responsibility for but are not duties, activities or "things done" to deliver finished or finalised work.

KRA 1	General membership duties		
KRA 2	Membership email communications		
KRA 3	Membership letters and bulk communications		
KRA 4	Marketing and promotion of the Community Goals Raffle		

## **POSITION ACCOUNTABILITIES**

Accountabilities relate directly to the position's KRAs and are statements of the broad areas of responsibility that apply to the position.

KRA No	Accountabilities				
1	1 General membership duties				
	1.1	Phone and face to face interaction with members			
	1.2	Processing payments and cash handling			
	1.3	General customer service			
	1.4	Recording communications had with members			
	1.5	Balancing payments			
	1.6	General data entry			
	1.7	Data reviewing and analysis			
2	Membership email communications				
	2.1	Coordination of Freo Fan Mail weekly e-newsletter			
	2.2	Coordination of scheduled membership emails such as Freo Advantage, member non- attendance and welcome to the team			
	2.3	Coordination of membership emails as required including Team Store emails, membership campaigns, ad hoc requests as required			
	2.4	Provide reports on email campaign figures, forecasting and trends			
	2.5	Submitting all letters through Fremantle's internal approvals process			
3	Membership letters and bulk communications				
	3.1	Writing of all bulk membership communications			
	3.2	Creation of all member required forms, such as seat move forms, membership transfer forms			
	3.3	Submitting all letters through Fremantle's internal approvals process			
4	Marketing and promotion of the Community Goals Raffle				
	4.1	Collateral design of all materials required for the annual community goals raffle including book design			
	4.2	Coordinate a marketing and promotions plan for the community goals raffle			
	4.3	Promotion of the community goals raffle throughout the campaign			
	4.4	Assist Team Leader in development of the campaign including sourcing prizes and campaign themes			

## POSITION KNOWLEDGE, ABILITY AND SKILLS (Competencies)

- Excellent customer service skills
- Demonstrated excellent written and verbal communication and interpersonal skills
- Experience in written communications for publication
- Proven ability to prioritise tasks and work under pressure with exceptional attention to detail
- Proven ability to work effectively within a team environment and communicate across all levels of the club to meet the membership strategy outcomes
- Demonstrated creativity and / or understanding of basic marketing principles
- A passion for an understanding of AFL and / or the sports industry would be an advantage
  - Ability and willingness to work on game days through the football season and out of hours at other club events as required
  - Experience working with databases would be preferred

WORKING RELATIONSHIPS							
Internal		External					
Football Department employees	$\boxtimes$	Fremantle Dockers Football Club Members	$\boxtimes$				
Human Resources	$\boxtimes$	Fan base	$\boxtimes$				
Finance & Admin	$\boxtimes$	Business Partners	$\boxtimes$				
Media & Communications	$\boxtimes$	Key Clients	$\boxtimes$				
Business Operations	$\boxtimes$	External Agencies	$\boxtimes$				
		AFL	$\boxtimes$				

#### **EMPLOYMENT POLICIES**

The conditions outlined within Fremantle Dockers Human Resources and Employment Policies and your individual letter of employment, shall apply at all times.

#### **HOURS OF WORK**

This position will involve work outside normal business hours including match days and weekends.

#### CERTIFICATION

The details contained in this document are an accurate statement of the position's responsibilities and requirements:

Human Resources Approval	Signature	Date
Nicole Horrocks		
Department Head (Name & title)	Signature	Date
David Pitts, General Manager Business Operations		